

# AIG's Life Insurance Division Financial Fact Sheet

Our member life insurers continue to focus on what matters—helping our partners grow their businesses with solid products that provide real solutions to customers' needs.

Over the past five years alone, AIG's member life insurers have collectively paid out \$43 billion in claims and benefits to customers and businesses.

Deeply experienced, financially strong and with a balanced portfolio of products, services and distribution partners, AIG's life insurers are ideally positioned to fulfill our vision of providing financial solutions that help protect your clients from life's uncertainties. The experience, expertise and claims-paying history we offer to our **9 million customers** provide them with the peace of mind that we'll be there when they need us most.

## Investments

With respect to the investment portfolios of AIG's life insurers, as of September 30, 2019:

- Approximately **93.1% of our invested assets are in fixed income or cash.**
- Our fixed income investments are well-diversified with **93.1% rated investment grade** (the two highest rating categories)

We have minimal exposure to:

- **Collateralized debt obligations (5.4% of invested assets)**
- **Alt-A and sub prime mortgages (2.5% of invested assets)**

## Products

We continue to offer one of the largest and most innovative product portfolios in the industry.

We understand that you need a broad array of tools to be successful, and we have worked hard to keep those products available.

We are committed to the universal life market for the long term, and to maintaining a robust product portfolio while effectively managing products in the current interest rate environment.

We will continue to talk with our producers and customers to identify opportunities for additional product development that will help keep pace with our country's changing demographics and evolving marketplace needs.

## Service

We're transforming our service culture to deliver a superior customer experience by investing in our people, quality and efficiency. And we're redefining the way we do business driven by innovative use of digital technology, underwriting advancements and customer insights that leverage AIG's industry-leading capabilities.

## Bottom Line

We are strong, we are experienced, and we are here to stay. And you can be confident that no one will work harder to help you serve your clients.

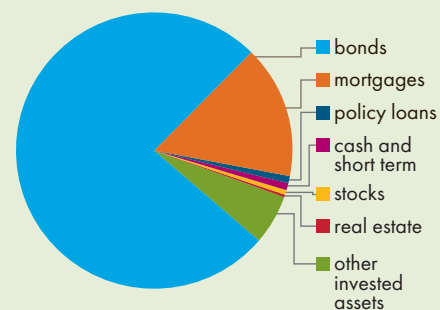
Thank you for your continued loyalty and partnership.

## AIG's Life Insurance Division

(as of September 30, 2019 in thousands)

Total Admitted Assets	\$ 218,999,951
Total Liabilities Including Separate Accounts	\$211,445,835
Separate Accounts	\$59,425,922
Total Adjusted Capital	\$ 9,664,482
as a % of General Account Assets	6.06%

Total Cash and Invested Assets	\$154,723,944	
Bonds	\$118,042,929	76.4%
Mortgages	\$23,975,581	15.5%
Policy Loans	\$1,456,337	0.9%
Cash and Short Term	\$1,309,183	0.8%
Stocks	\$959,428	0.6%
Real Estate	\$176,717	0.1%
Other Invested Assets	\$8,803,770	5.7%
		100.0%



Total Bonds	\$118,042,929
Bonds Class 1-2	93.1%
Bonds Class 3-5	6.7%
Bonds Class 6	0.2%
	100.0%

Total Revenue	\$18,016,441
Premium and Annuity Considerations	\$12,580,969
Earnings Before Dividends and Taxes	\$798,512
Net Operating Earnings	\$244,775

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Policies issued by American General Life Insurance Company (AGL) Houston, TX except in New York, where issued by The United States Life Insurance Company in the City of New York (US Life). Issuing companies AGL and US Life are responsible for financial obligations of insurance products and are members of American International Group, Inc. (AIG).

Products may not be available in all states and product features may vary by state. Guarantees are backed by the claims-paying ability of the issuing insurance company.

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## Financial Strength Ratings for American General Life Insurance Company and The United States Life Insurance Company in the City of New York

Agency	Rating	Definition	<i>As of 12/20/2019</i>
Standard & Poor's	A+ (Strong) <sup>1</sup>	Companies rated A have strong financial security characteristics, but are somewhat more likely to be affected by adverse business conditions than are insurers with higher ratings.	
Moody's	A2 (Good) <sup>1</sup>	Companies rated A offer good financial security. However, elements may be present that suggest a susceptibility to impairment sometime in the future.	
A.M. Best	A (Excellent) <sup>1</sup>	Companies rated A have an excellent ability to meet their ongoing financial obligations to policyholders.	
Fitch	A+ (Strong) <sup>1</sup>	Companies rated A have low expectations of default risk. The capacity for payment of financial commitments is considered strong. This capacity may, nevertheless, be more vulnerable to adverse business or economic conditions than is the case for higher ratings.	

### 1. Outlook Stable

AGL and US Life have received strong financial strength ratings from independent ratings agencies, reflecting its financial stability and its ability to meet its obligations to its policy holders and others. For the most current ratings information please visit [www.aig.com/investor-relations](http://www.aig.com/investor-relations).

Ratings are current as of 12/20/2019 and subject to change at any time. Standard & Poor's 21 ratings are a measure of claims-paying ability and range from AAA (Extremely Strong) to R (Regulatory Action). Moody's Investors Service's 21 ratings are a measure of financial security and range from AAA (Exceptional) to C (Extremely Poor). A.M. Best's 15 ratings are a measure for claims-paying ability and range from A++ (Superior) to F (in Liquidation). Fitch Ratings' 21 ratings are a measure of insurer financial strength and range from AAA (Exceptionally Strong) to C (Distressed). Only the fixed account protection features, income payments, and guarantees are backed by the claims-paying ability of the issuing insurance company.

