



Product Updates

QoL Max Accumulator+

- Effective Friday, October 7th New 2017 CSO rates are available in California.
For full details in California: [Bulletin 19-091-QoL](#)
- For more information on QoL Max Accumulator+, visit www.aig.com/QoLIUL

QoL Guarantee Plus GUL II

- Effective Saturday, December 7th, QoL Guarantee Plus GUL II will have new premium rates: [Bulletin 19-099-PG](#)
- For more information on QoL Guarantee Plus GUL II, visit aig.com/QoL.



Marketing & Training Updates

New Translated Materials

We've been hard at work getting our consumer brochures translated into Hindi and they are flying off the shelves. We've got the QoL Max Accumulator and the QoL Value+ Protector brochures completed and ready for use!

[QoL Max Accumulator+](#)

[QoL Value+ Protector](#)

Help Protect Seniors

AIG Senior Financial Abuse Survey highlights how family members, financial institutions, policy makers and financial advisors can empower older Americans so they are not left helpless at the hands of financial scammers.

[Elder Abuse Prevention](#)

Just Hit Play

Need a short consumer friendly video to help show the value of the QoL product suite? We've got one!

[QoL Video](#)

[QoL Video: Chinese](#)

[QoL Video: Korean](#)

[QoL Video: Vietnamese](#)

[QoL Video: Hindi](#)



Simplifying Customer Experience

Listen as Adam Winslow, Interim CEO, Life Insurance, talks about the progress that AIG and the industry have made in simplifying the process for consumers to secure life insurance coverage in this video he recorded for LIMRA.

[Value of Life Insurance Video](#)

Advanced Sales

Our new worksheets help you write good business and then communicate that value to underwriters. All the functionality is built in – no calculator or software required.

[Financial Worksheets](#)





Underwriting and Service Updates

Self-Service Illustrations

The number of inforce products available on our self-service inforce illustrations system on WinFlex Web continues to grow!

[Bulletin 19-107](#)

Pending Business Tips Flyer

A new Pending Business Tips flyer provides producers with pointers and best practices to keep their cases flowing smoothly after submission.

[Pending Business: Tips to Keep Your Cases Flowing Smoothly](#)

New Underwriting BMI Calculator in Connex

Enter the client's age, height and weight to calculate their body mass index (BMI) and corresponding rate class eligibility for quoting purposes.

[Bulletin 19-104](#)

1035 Exchange Producer Guide

The 1035 Exchange Producer Guide has been updated with minor revisions to reinforce important guidelines for the ownership section and signature options of the Absolute Assignment form.

[Bulletin 19-084](#)

1035 Exchange Producer Guide

Producer Guide to Requesting a Policy Change

This guide has been updated to reflect our transition to 2017 CSO Mortality tables.

[Bulletin 19-079](#)

Money Orders No Longer Accepted For Inforce Premium Payments

To reduce the risk of money laundering and consolidate our premium payment guideless across the business, in January 2020 we will begin enforcing guidelines prohibiting the use of money orders for inforce premium payments.

[Bulletin 19-073](#)



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