



Family information

Name:			Home address:		
Are you a US citizen? Yes No					
If no, what type of visa do you have?			Own Home Rent Other		
Birthdate: Tobacco user:	Yes	No	Email:		
Spouse's Name:			Daytime phone:		
Birthdate: Tobacco user:	Yes	No	Evening phone:		
Children: Age:		:	Cell phone:		
	Age:	:	Occupation:		
	Age:		Spouse's occupation:		

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My feelings, concerns & goals (Please check what fits you best)

VI	SI	NI	NA	
Very important	Somewhat important	Not important	Not applicable	

	VI	SI	NI	NA
Providing college funds for children is				
Paying off my home mortgage early to save thousands of dollars is				
Retirement planning is				
Insurance on myself, my spouse and children is				
Access to cash while living to help with unexpected medical expenses is				
If I became ill and was unable to work, a lump sum disability benefit would be				
Paying off my debts in the event of my death is				
Allowing my family to maintain their current lifestyle in the event of my death is				
Leaving a legacy for my loved ones is				
Receiving help with my overall planning is				

Overall planning (Please check what fits you best)

	Yes	No	Don't Know
I have a current and valid will			
I have appointed a guardian for my children			
I keep my important papers in a safe or safe deposit box			
My family knows the location of my important papers			
I do a good job managing my income/expense flow			
I participate in a pension/profit sharing plan or 401K			
I am satisfied with the amount of money I have accumulated for my financial security			
I am aware of the financial impact a major illness could have on my family			
I have checked my Social Security benefits in the past 12 months			
I have accurately calculated the amount of money I need during my retirement years			

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Financial information

Annual Income:			Total Life Insurance:		
Yours		Spouse	Yours		Spouse
	\$50,000 and under			\$100,000 and under	
	\$50,001 - \$100,000			\$100,001 - \$250,000	
	\$100,001 - \$175,000			\$250,001 - \$500,000	
	\$175,001 - \$250,000			\$500,001 - \$1,000,000	
	Over \$250,000			Over \$1,000,000	
Mortgage: E	Balance: \$		Interest Rate	e:	%
Original Mo	ortgage Term:	Years	Years Rema	ining:	

Future planning - in the near future I expect to (Please select all that apply)

Occupational	Personal	Financial
O Graduate	O Have a child	Receive a raise or bonus
O Change job	O Adopt a child	O Have a CD mature
O Start a business	O Improve home	Receive inheritance
Receive a promotion	O Buy a home	O Borrow money
O Retire	Care for parent	O Pay off a loan
	Change marital status	O Purchase property
	O Become an empty nester	



NOT A DEPOSIT | NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY | MAY LOSE VALUE | NO BANK OR CREDIT UNION GUARANTEE | NOT FDIC/NCUA/NCUSIF INSURED

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