QoL Recruiting & Transfer Guidelines

corebridge financial

Introduction

The mission of QoL is to be the ultimate relationship partner for successful, independent, client-focused groups and their producers. The following Recruiting & Transfer Guidelines set the Company's approach to its involvement in the recruiting of downline Agents or Agencies to ensure a level of consistency in treatment for all MGA distribution partners.

Commission Level Guidelines for Commissionable Agent/Agency Contracts

Below are the commission level contracts available to QoL MGAs downline Agents and Agencies:

- **Level 01-11: Street level compensation at MGA's discretion**
- Level 12*: $100,000 production requirement (net annualized weighted premium)
- Level 13*: $150,000 production requirement (net annualized weighted premium)
- Level 14*: $200,000 production requirement (net annualized weighted premium)

*Levels 12-14 require an Agent Commitment and Profile (Form #AGLC111336) and is subject to Corebridge management approval.

Complete Licensing and Contracting Paperwork

- Appointment Application
- Agency Agreement (or Life Sales/Solicitor Agreement)
- Sub-Agency Business Plan and Profile (Form #AGLC111336)
- Annualization Form (if applicable)
- Assignment of Commissions (if applicable)

CLICK HERE to visit L&C at our Producer web site for forms and more information.

American General
Licensing & Commissions
P.O. Box 9978
Amarillo, TX 79105-5978
Fax: 877.484.3142
getappointed2@corebridgefinancial.com

Requirements for Consideration of Transfer**

Corebridge will consider the request of an active Agent or Agency to transfer from one MGA hierarchy to another if they provide one (1) of the following options:

- Unconditional Release Form (Form #AGLC202217) from current MGA, or a reasonable notification in writing, from the existing MGA with a copy to Corebridge via email to getappointed2@corebridgefinancial.com; or
- Voluntary Termination Notice (Form #AGLC202218) at least six (6) months prior to the desired effective date of transfer, or a reasonable notification in writing, to the existing MGA with a copy to Corebridge via email to getappointed2@corebridgefinancial.com; or
- The Agent/Agency has not written business within the prior six (6) months and has no pending applications.
- The Agent/Agency and current MGA provide mutually agreed upon terms to QoL via email to getappointed2@corebridgefinancial.com

**The commission level for any active Agent or Agency will remain unchanged for a six (6) month period following any transfer.

Attempts to bypass or circumvent these guidelines may result in immediate termination.

Policies issued by **American General Life Insurance Company** (AGL), Houston, TX. **AGL does not solicit, issue or deliver policies or contracts in the state of New York.** Guarantees are backed by the claims-paying ability of the issuing insurance company and each company is responsible for the financial obligations of its products. Products may not be available in all states and features may vary by state .

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